

Job Opening: Sales & Business Development Executive

Location Islamabad, Pakistan

Company: World Wide Vision Pvt Ltd (WWV)

Job Details

We are seeking a Sales & Business Development Executive to join our Islamabad office. The role involves identifying business opportunities, building client relationships, and driving sales of Audio/Visual, CCTV, and Security solutions. The candidate will work closely with management to achieve sales targets and expand WWV's client base and bring new projects. A comprehensive training period will be provided, with the position being offered on a minimum 1-year contract basis.

Key Responsibilities

- Identify and pursue new sales opportunities in government and corporate sectors.
- Develop and maintain strong client relationships.
- Prepare and present sales proposals, quotations, and technical documents.
- Meet and exceed assigned sales targets.
- Coordinate with technical and project teams to ensure client requirements are met.
- Represent the company in meetings, demos, and industry events.
- Provide regular sales reports and market feedback to management.
- Maintain knowledge of industry trends, competitor activities, and product developments.

Requirements

- Bachelor's degree (Business/Marketing/IT/Engineering). Master's degree preferred.
- At least **3-5 years of experience in sales or business development**, preferably in technology/security/AV sector.
- Strong sales track record with proven ability to achieve targets.
- Excellent communication, negotiation, and presentation skills.
- Self-motivated, proactive, and target-driven.
- Proficiency in Microsoft Office (Excel, Word, PowerPoint).
- Ability to travel within the region when required.

Fill the Application form on www.wwvpk.com/careers and we will be in touch!